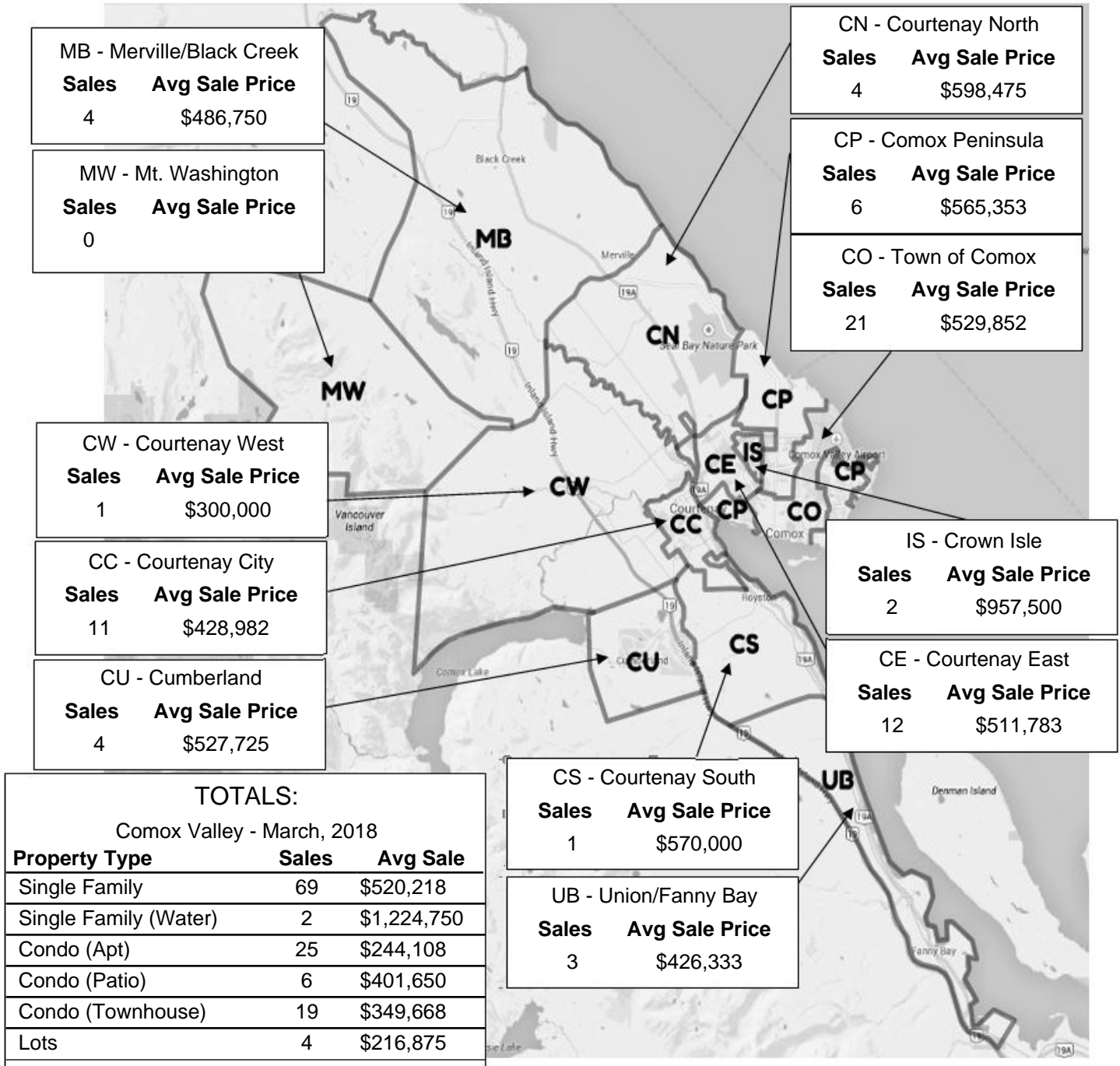




Comox Valley

Home Sales for the month of March, 2018 (Single Family)

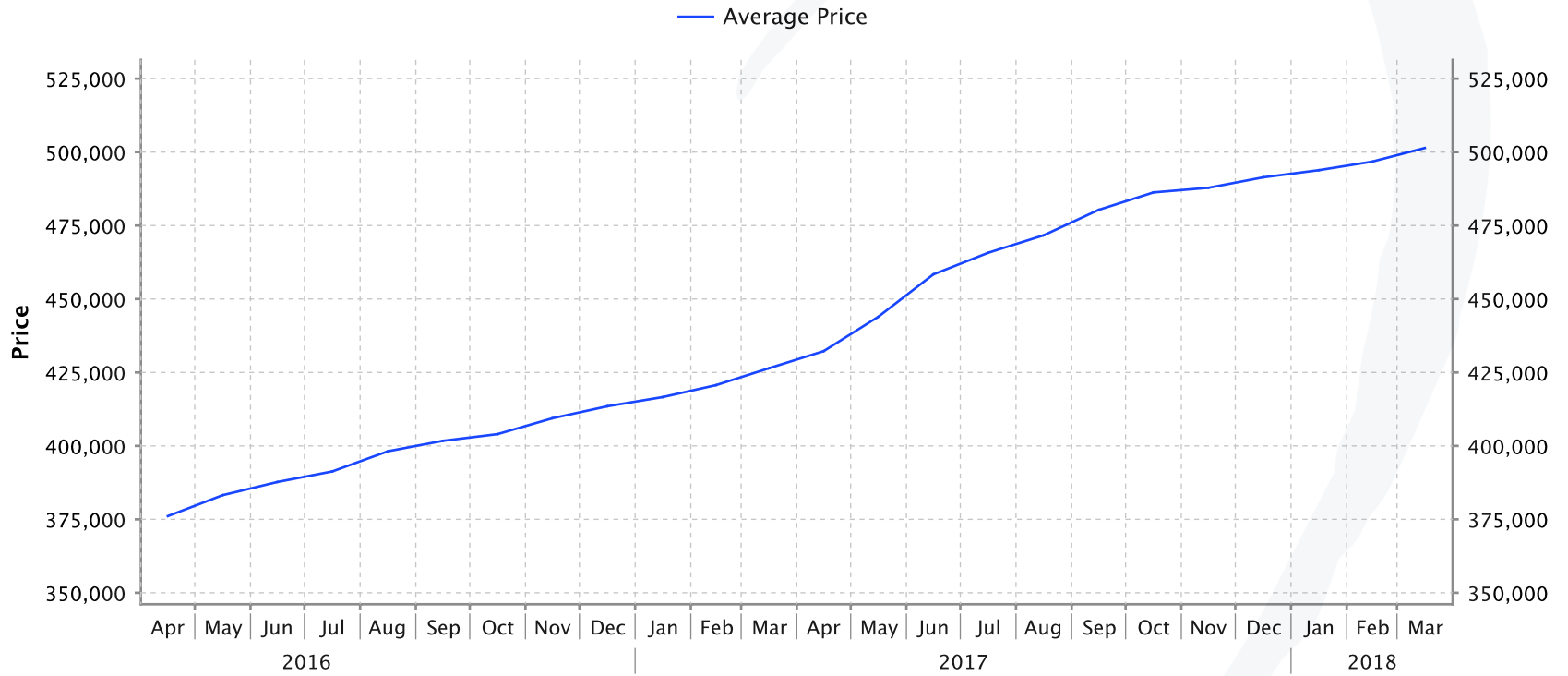


Average sale price does not include Waterfront.

Comox Valley

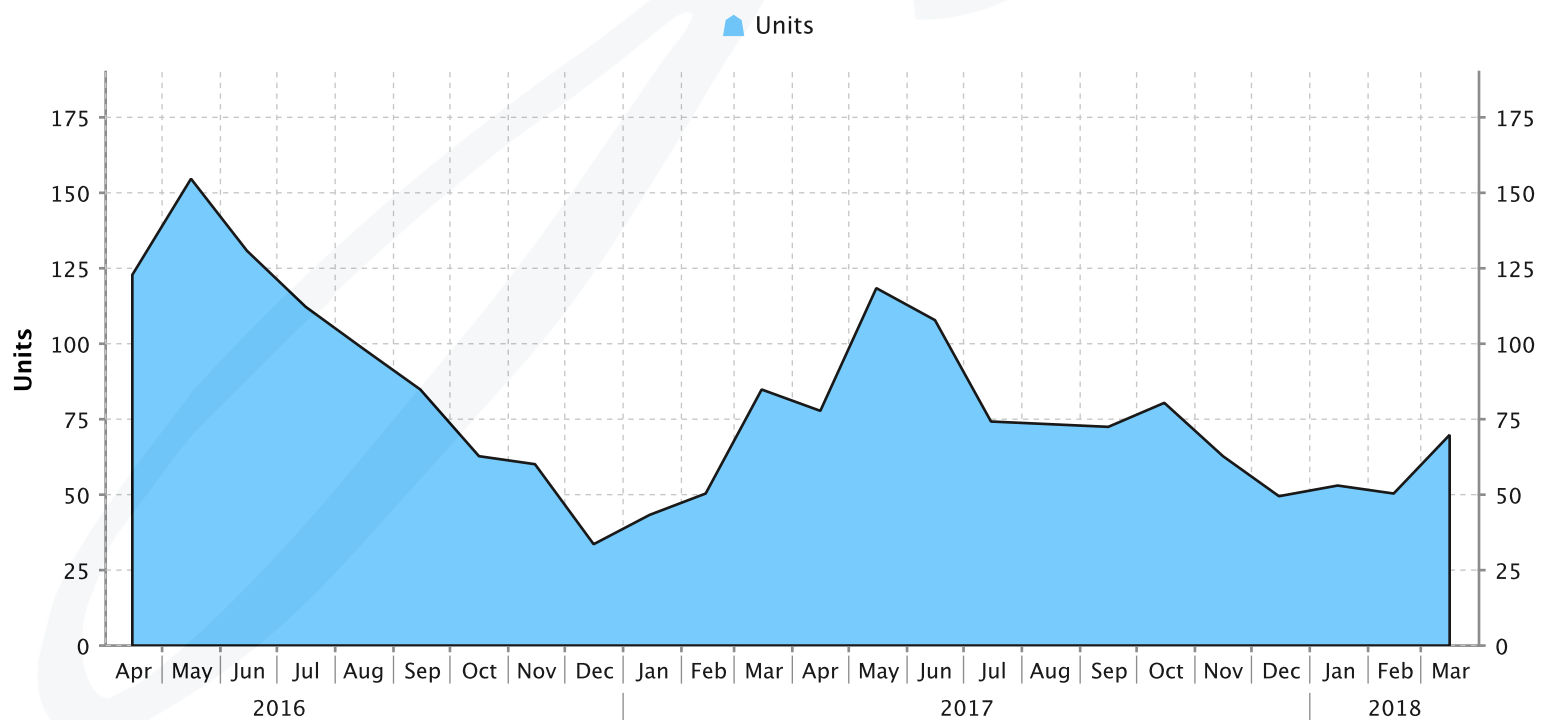
as at March 31, 2018

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	4	7	-43%	63	80	-21%
Units Reported Sold	4	7	-43%	51	71	-28%
Sell/List Ratio	100%	100%		81%	89%	
Reported Sales Dollars	\$867,499	\$2,684,695	-68%	\$11,473,489	\$14,584,407	-21%
Average Sell Price / Unit	\$216,875	\$383,528	-43%	\$224,970	\$205,414	10%
Median Sell Price	\$290,000			\$209,000		
Sell Price / List Price	87%	97%		93%	96%	
Days to Sell	126	207	-39%	198	211	-6%
Active Listings	27	45				
Single Family						
Units Listed	106	109	-3%	1,133	1,121	1%
Units Reported Sold	69	84	-18%	884	1,032	-14%
Sell/List Ratio	65%	77%		78%	92%	
Reported Sales Dollars	\$35,895,020	\$39,224,914	-8%	\$443,237,975	\$440,069,994	1%
Average Sell Price / Unit	\$520,218	\$466,963	11%	\$501,400	\$426,424	18%
Median Sell Price	\$499,900			\$477,000		
Sell Price / List Price	98%	99%		98%	98%	
Days to Sell	38	47	-20%	35	47	-26%
Active Listings	172	168				
Condos (Apt)						
Units Listed	29	32	-9%	387	274	41%
Units Reported Sold	25	32	-22%	344	229	50%
Sell/List Ratio	86%	100%		89%	84%	
Reported Sales Dollars	\$6,102,700	\$7,111,415	-14%	\$81,904,939	\$52,580,815	56%
Average Sell Price / Unit	\$244,108	\$222,232	10%	\$238,096	\$229,611	4%
Median Sell Price	\$199,000			\$212,500		
Sell Price / List Price	98%	98%		98%	96%	
Days to Sell	53	21	151%	49	132	-63%
Active Listings	65	87				
Condos (Patio)						
Units Listed	5	10	-50%	85	91	-7%
Units Reported Sold	6	12	-50%	77	99	-22%
Sell/List Ratio	120%	120%		91%	109%	
Reported Sales Dollars	\$2,409,900	\$4,314,600	-44%	\$29,429,900	\$31,757,625	-7%
Average Sell Price / Unit	\$401,650	\$359,550	12%	\$382,206	\$320,784	19%
Median Sell Price	\$445,000			\$360,000		
Sell Price / List Price	95%	100%		98%	99%	
Days to Sell	36	8	346%	27	30	-11%
Active Listings	6	8				
Condos (Twnhse)						
Units Listed	30	14	114%	208	114	82%
Units Reported Sold	19	10	90%	166	133	25%
Sell/List Ratio	63%	71%		80%	117%	
Reported Sales Dollars	\$6,643,697	\$2,489,300	167%	\$52,571,666	\$33,667,170	56%
Average Sell Price / Unit	\$349,668	\$248,930	40%	\$316,697	\$253,137	25%
Median Sell Price	\$369,900			\$323,500		
Sell Price / List Price	100%	98%		100%	99%	
Days to Sell	5	18	-74%	44	62	-29%
Active Listings	45	22				

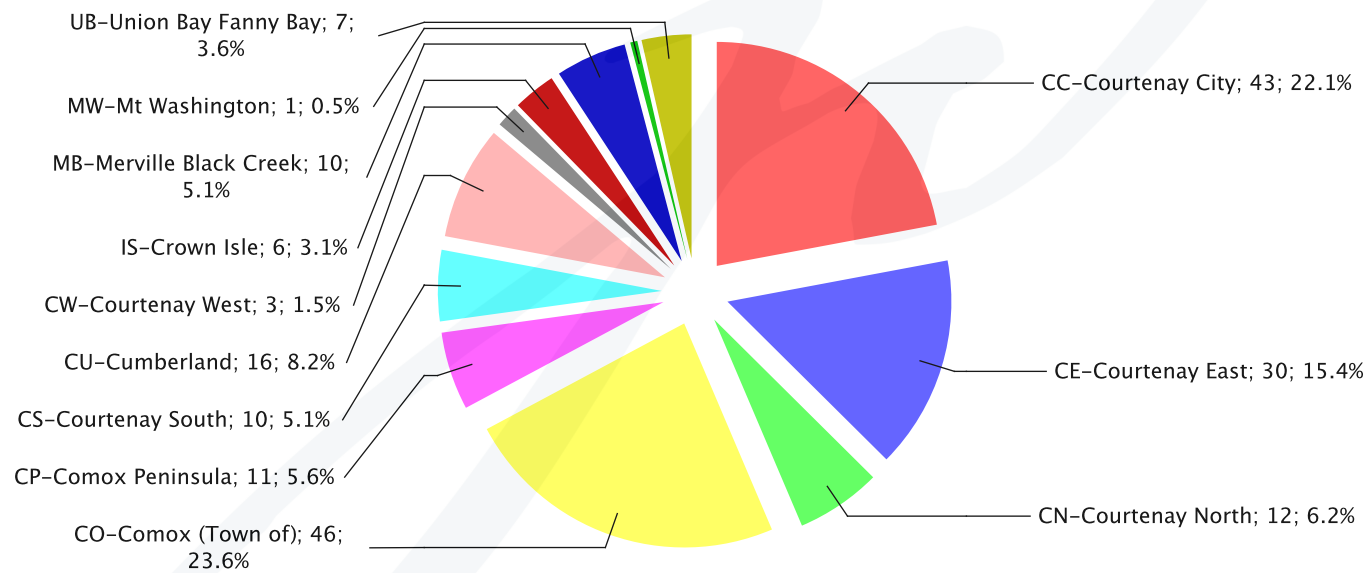
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Mar 31, 2018

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
CC-Courtenay City	0	0	2	2	4	11	5	6	10	3	0	0	0	0	43
CE-Courtenay East	0	0	1	0	1	2	2	4	15	3	2	0	0	0	30
CN-Courtenay North	0	0	0	0	0	0	3	3	1	3	0	1	1	0	12
CO-Comox (Town of)	0	0	0	2	1	0	10	11	13	3	4	1	0	1	46
CP-Comox Peninsula	0	0	0	0	0	2	1	2	2	1	0	1	0	2	11
CS-Courtenay South	0	0	0	1	0	0	1	0	3	2	1	0	1	1	10
CU-Cumberland	0	0	0	0	0	1	3	4	4	4	0	0	0	0	16
CW-Courtenay West	0	0	0	1	1	1	0	0	0	0	0	0	0	0	3
IS-Crown Isle	0	0	0	0	0	0	0	0	0	2	0	2	1	1	6
MB-Merville Black Creek	0	0	0	1	0	0	2	4	1	0	0	0	1	1	10
MW-Mt Washington	0	0	0	0	0	1	0	0	0	0	0	0	0	0	1
UB-Union Bay Fanny Bay	0	0	0	1	0	0	3	1	2	0	0	0	0	0	7
Zone 2 TOTALS	0	0	3	8	7	18	30	35	51	21	7	5	4	6	195

Comox Valley - Single Family Sales by Subarea



Total Unconditional Sales January 1 to March 31, 2018 = 195

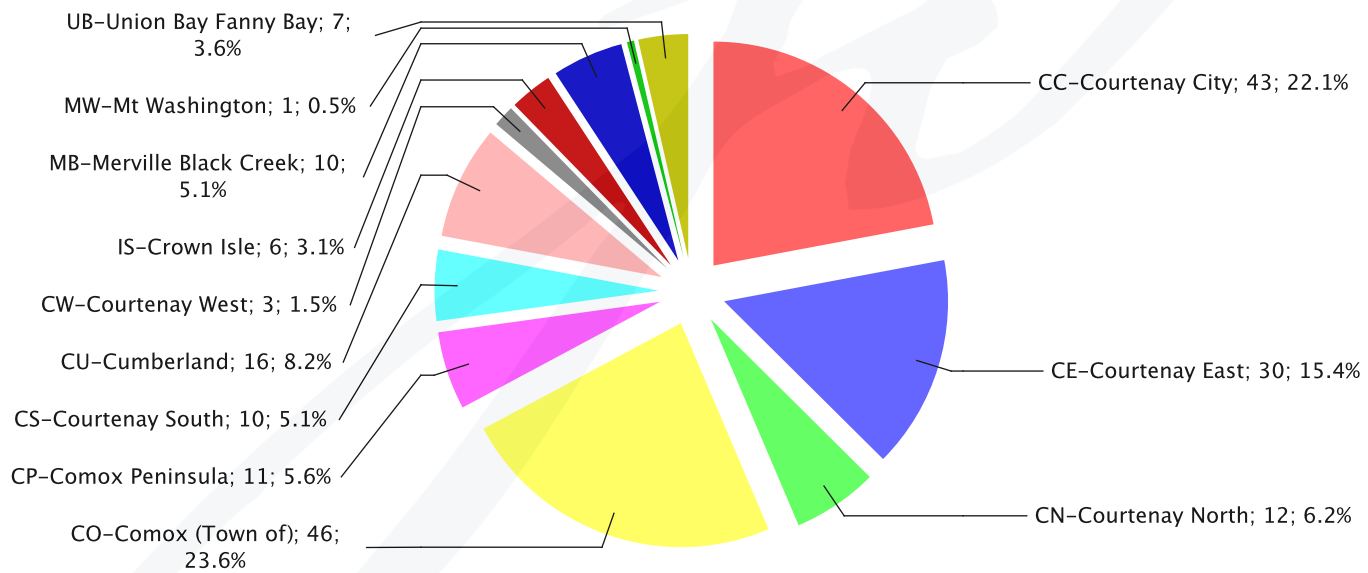
1st Quarter 2018

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Mar 31, 2018

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
CC-Courtenay City	0	0	2	2	4	11	5	6	10	3	0	0	0	0	43
CE-Courtenay East	0	0	1	0	1	2	2	4	15	3	2	0	0	0	30
CN-Courtenay North	0	0	0	0	0	0	3	3	1	3	0	1	1	0	12
CO-Comox (Town of)	0	0	0	2	1	0	10	11	13	3	4	1	0	1	46
CP-Comox Peninsula	0	0	0	0	0	2	1	2	2	1	0	1	0	2	11
CS-Courtenay South	0	0	0	1	0	0	1	0	3	2	1	0	1	1	10
CU-Cumberland	0	0	0	0	0	1	3	4	4	4	0	0	0	0	16
CW-Courtenay West	0	0	0	1	1	1	0	0	0	0	0	0	0	0	3
IS-Crown Isle	0	0	0	0	0	0	0	0	0	2	0	2	1	1	6
MB-Merville Black Creek	0	0	0	1	0	0	2	4	1	0	0	0	1	1	10
MW-Mt Washington	0	0	0	0	0	1	0	0	0	0	0	0	0	0	1
UB-Union Bay Fanny Bay	0	0	0	1	0	0	3	1	2	0	0	0	0	0	7
Zone 2 TOTALS	0	0	3	8	7	18	30	35	51	21	7	5	4	6	195

Comox Valley - Single Family Sales by Subarea



Total Unconditional Sales January 1 to March 31, 2018 = 195